



# TEREA

**EXPERT IN THE RESPONSIBLE  
MANAGEMENT OF NATURAL  
RESOURCES**







# WHO ARE WE?



TEREA specializes in the responsible management of natural resources and the forest & wood industry in a tropical context. TERE A gathers skills and experience in environmental management, forestry and wood industry, ecology, biodiversity, climate change, socio-economics... These skills are deployed within our various agencies or via a wide network of national and international partners and experts.

With offices in Argentina, Cameroon, France and Gabon, TERE A is strategically located to provide the best solutions on a variety of topics. TERE A supports its clients in the responsible management, optimization and enhancement of the natural resources for which they are in charge, and responds to the major global challenges related to the preservation of the environment, the maintenance of biodiversity and the fight against climate change.

**RIGOUR, LISTENING, AVAILABILITY, REACTIVITY,  
COMPLIANCE WITH COMMITMENTS....**  
are key words that perfectly reflect the daily life  
of our consultancy company.



# PROPOSE

## ENVIRONMENTALLY FRIENDLY MANAGEMENT SOLUTIONS



The pressure on natural resources is increasing, and the need for tropical countries to ensure economic development and valorisation of natural resources is considerable. We offer our clients solutions for a sustainable and responsible development of their activities. We help them to take into account the major global challenges on the environment, biodiversity, climate change or the rights and duties of local populations. We support them during periods of change, and assist them in the analysis of social and environmental impacts and in their compliance with national and international standards.

# SUPPORT

## STAKEHOLDERS INVOLVED IN THE FOREST AND WOOD SECTOR AND DEVELOPMENT PROCESSES



Without replacing the existing expertise on the ground, TEREA works closely with local actors through consulting, technical assistance and training activities, in line with the client expectations. TEREA works with those involved in the development and management of natural resources, and supports industrial or artisanal companies as well as civil society members or administrations.



# PROVIDE

THE BEST SKILLS TO MEET OUR  
CLIENTS' EXPECTATIONS



In order to offer the best services to its clients, TEREA favours partnerships to propose the best skills and, as much as possible, to mobilise local resources and

expertise. We attach great importance to the transfer of skills and capacity-building of our clients and partners.

## BUILD CAPACITIES



TEREA offers short and long-term in-company training to ensure the implementation of technical solutions, provided during its support missions in the fields of the envi-

ronment, forestry, wood processing, mapping... Training is at the heart of our know-how and allows our clients to acquire the necessary skills to handle their projects.

# PARTICIPATE

## IN THE DEVELOPMENT OF FOREST AND ENVIRONMENTAL POLICIES

Our experienced team is regularly called upon, whether in support of national or international administrations, to participate in the development and implementation

of new forest policies : legislative drafting, economic and fiscal analyses, integration of new international policies such as FLEGT, REDD+, or climate change commitments.



### INSTITUTIONAL SUPPORT

FOREST AND ENVIRONMENTAL POLICIES

FOREST AND ENVIRONMENTAL TAXATION

INTERNATIONAL CONVENTIONS

# MONITOR

## THE PROGRESS OF LARGE-SCALE PROJECTS

As a regular partner of the main international development aid donors, TERE's team and its network of partners have the financial, technical and organisational capacity to respond appropriately to requests for large-scale projects. Prior evaluation, setting up, management, ex-post evaluation, TERE can be involved in all stages of a project.



### FEASIBILITY STUDIES

PROJECT CONSTRUCTION AND MANAGEMENT

EX-POST ANALYSES



## REDD+ NATIONAL INVESTMENT FRAMEWORK



TEREA is leading the consortium in charge of the preparation of the REDD+ National Investment Framework in Central African Republic.

## AGROFORESTRY: THE AGRO-ECONOMIC FUNCTION OF TREES

Agroforestry is a way of exploiting agricultural land that combines trees with crops or livestock. The combination of trees and agriculture has considerable advantages,

particularly for soil protection, since the tree has an agro-economic function within the production system.



Agroforestry plantation in Nicaragua

# MANAGING

## TROPICAL FOREST RESOURCES



From the upstream end of the supply chain to the marketing of wood products, through the primary or secondary processing industry, TEREA has global expertise in the tropical forestry and wood sector. Operations planning, improvement of forest management practices, integration of social and environmental issues, development of industrialization, economic analyses: our company always

seeks to propose environmentally-friendly management methods, which can eventually lead to forest or environmental certification. Our expertise targets both artisanal operators in the structuring and development of their sector and industrial producers or importers of tropical wood wishing to source products from sustainably managed forests.

**FOREST INVENTORIES - BIODIVERSITY INVENTORIES**  
**SUSTAINABLE FOREST MANAGEMENT PLANS - FOREST MANAGEMENT**  
**PROTECTION AND PRESERVATION OF HIGH CONSERVATION VALUE FORESTS**  
**AGROFORESTRY - WOOD INDUSTRY CERTIFICATION - FLEGT**  
**VALUE CHAIN ANALYSIS IN THE WOOD SECTOR**

## FOREST RESTORATION AS A TOOL FOR PRODUCTION AND CONSERVATION

Forest restoration or partial reforestation with valuable endemic species can help to address the degradation of natural forests, by restoring biodiversity that have been lost through intensive and irrational exploitation, reducing erosion and increasing forests productivity.

In Argentina, TEREA assists local forest producers in the restoration and the sustainable management of their natural forests.







## FUELWOOD : MAJOR SOURCE OF DEFORESTATION AND FOREST DEGRADATION

The exploitation of wood for energy purposes, in particular the production of charcoal, is a very important source of deforestation and forest degradation. However, charcoal is essential for local populations, and its production cannot be reduced in the absence of sustainable alternatives. TEREA supports the federation of Nigerian coal producers to help them certify the legal origin of their production.



Coal furnaces in the Yungas in Argentina



# ANALYZE

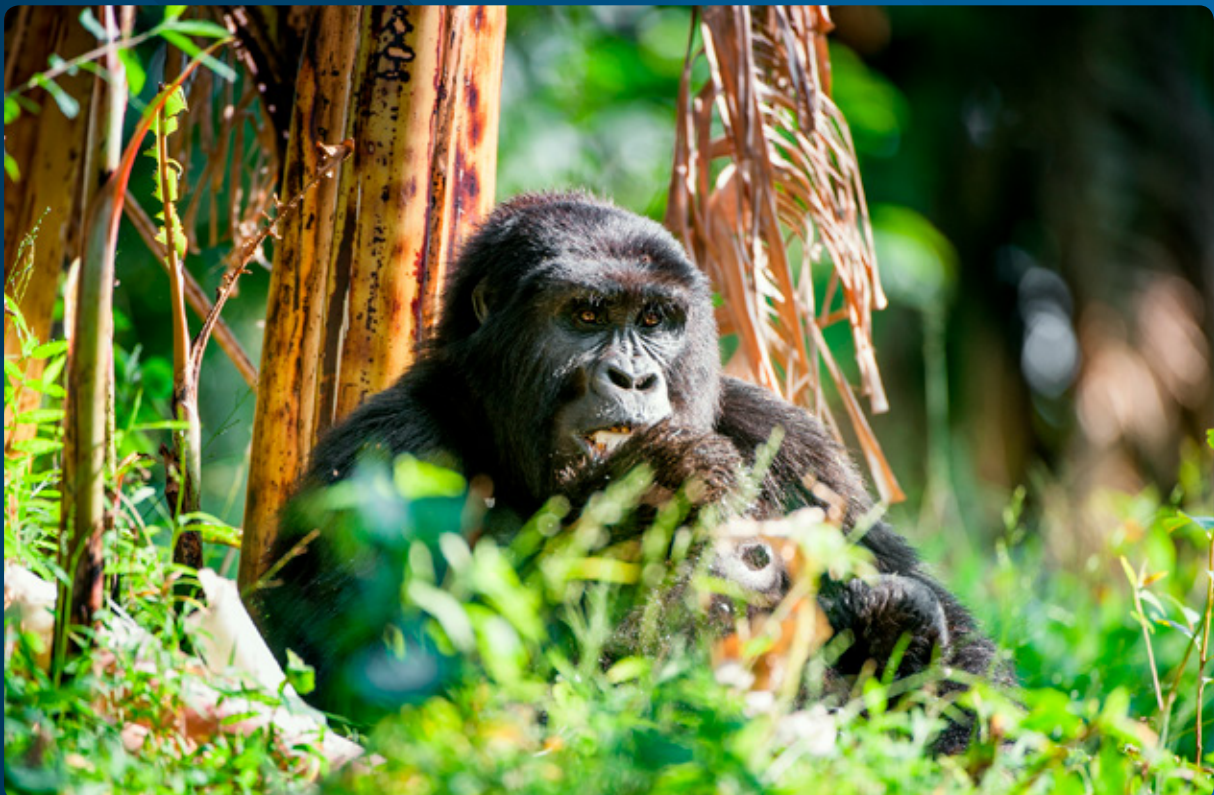


## THE DIRECT AND INDIRECT IMPACTS OF A PROJECT ON THE NATURAL ENVIRONMENT

All industrial projects must be preceded by an Environmental and Social Impact Assessment. These assessments analyze the direct and indirect impacts of the project on the environment, the ecological balance and the quality of life of the populations living in the area of influence

of the project. Our multidisciplinary team carries out Environmental and Social Impact Assessments in various industrial sectors. Our partners, technical and scientific experts, allow us to approach a wide range of projects, while applying the highest international standards.

ENVIRONMENTAL AND SOCIAL IMPACT ASSESSMENTS  
ENVIRONMENTAL AND SOCIAL MANAGEMENT PLAN (ESMP)  
ENVIRONMENTAL DIAGNOSES AND AUDITS  
ENVIRONMENTAL AND SOCIAL DUE DILIGENCE  
COMPLIANCE WITH THE HIGHEST INTERNATIONAL STANDARDS



TEREA has carried out a study on the initial state of a project to build dams in Gabon. A team of national and international scientists was mobilized for several months. New species were discovered on this occasion.



## MONITORING OF ENVIRONMENTAL PARAMETERS

With experienced, trained and competent staff, TEREA supports operators in monitoring the environmental parameters related to their activities.

Our experts use high-tech tools to carry out standard measurements of the physical environment in natural, industrial and urban settings.

**AIR ANALYSIS - WATER QUALITY ANALYSIS**  
**POLLUTION DIAGNOSES - NOISE MEASUREMENTS**  
**OCCUPATIONAL EXPOSURE MEASUREMENTS**



TEREA monitors and controls pollution, air quality and noise emissions for a major industrial operator in Gabon.



# INVOLVE



## LOCAL COMMUNITIES

Each project and development activity, whether public or private, has an impact on the surrounding local communities and necessarily induces social change. Social benefits and costs will be determined by the nature and scope of the project, but above all by the level of information, understanding, consent and involvement. Rooted in our values and reflected in our commitment to CSR, the consideration of the stakeholders concerned by our activities at each stage of the project cycle is based on three intangible principles:

- **A preliminary precautionary principle: Do No Harm.** Our aim is to intervene, in contexts that are sometimes marked by socio-political, ethnic or religious tensions, exacerbated by extreme poverty and social inequalities, without our activity interacting negatively with human dynamics, either directly through our intervention or indirectly through the instrumentalization of one of the stakeholders or external groups.
- **Respectful, free and equitable human relations,** allowing access and information sharing with all social groups, including women, indigenous peoples and vulnerable groups.
- **Relationships and interpersonal skills appropriate to the cultures, traditions, languages and educational levels of the stakeholders:** this underpins transparent and documented communication, using appropriate media to ensure social inclusion of all in decision-making processes, including people with low or no literacy skills.

TEREA's know-how in social matters, reinforced by the soft skills of its experts and the mobilization of multidisciplinary and multinational teams, ensures that the social aspect is cross-cutting in all of our activities.

RISK AND SOCIAL IMPACT ANALYSIS

DUE DILIGENCE

ENVIRONMENTAL AND SOCIAL IMPACT ASSESSMENT

STAKEHOLDER ENGAGEMENT

FREE, INFORMED AND PRIOR CONSENT

HIGH CONSERVATION VALUES

COMPLIANCE WITH INTERNATIONAL STANDARDS



## THE LOCAL DEVELOPMENT PLAN

A Local Development Plan (LDP) is an official document used to plan the development activities of a municipality. Prepared under the control of the municipal council, it presents the vision, objectives, strategic axes, actions to be implemented and resources identified and retained by all stakeholders over a given period

(from 5 to 10 years). The LDP integrates all aspects of the municipality's socio-economic development, taking into account the available competences and the needs of local populations. It includes elements from the participatory diagnosis from all segments of the population.



TEREA oversees the preparation and implementation of Local Development Plans for forest municipalities in the Central African Republic.



# ENGAGE

## IN A CSR APPROACH...



In its development, TEREA has continuously sought to register as a socially responsible company. As part of the implementation of a sustainable development policy, the values we promote to our clients are above all those we implement within our company.



### Respect for individuals and laws:

- Respect for the values, traditions, religions and cultures of our employees, clients and partners.
- Respect for the social and environmental legislation in the countries where we intervene, and the application of international standards.
- Guarantee of the safety and security of our experts and representatives throughout their missions, both in their workplace and in the field.
- Fight against any social, gender or religious discrimination.
- Promotion of diversity and equal opportunities.
- Fight against child labour.
- Adoption of a zero tolerance policy towards commercial activities resulting from an act of corruption.

### Social actions:

- Development and promotion of local and community skills.
- Guarantee of sustainable and acceptable employment for our employees.
- Continuous training of agents.
- Social protection of staff and their families.
- Educational assistance for the agents' children.

### Environment:

Our environmental charter commits all levels of the company, management and employees, but also partners and subcontractors, to the protection of the environment and the continuous improvement of our activities' footprint.



## **We are implementing actions aimed at the:**

- Reduction of waste production sorting, recycling and reuse.
- Sensitization of our agents and service providers to better waste management.
- Prohibition of our agents and service providers from consuming, buying and transporting bushmeat during their missions.
- Application of our safety and environment commitment when choosing our suppliers.
- Assurance of the cleanliness of the collective facilities in our working environment.
- Use, wherever possible, of products that are guaranteed to be environmentally responsible or recycled.



TEREA has a real team spirit and an excellent work atmosphere free from any social conflict. Dialogue has always been a priority and decisions are taken in a collegial manner. Our multicultural team, made up of women for nearly half, works in perfect harmony and synergy.

## **...AND IN A QUALITY APPROACH**



**The quality of our services has always been one of our main concerns. For this reason, we have been able to build long-term relationships with our clients and partners and thus benefit from the recognition of our work. We are committed to:**

- Conduct our activities in accordance with the laws applicable in the countries and the international norms and standards governing our field of activities.
- Require our experts and representatives to act in a professional manner characterized by honesty, integrity and impartiality.
- Ensure that communications and relations with all parties involved in our missions are transparent.
- Respect the professional secrecy related to the protection and security of the information we hold in the context of our missions.
- Provide services that respect the best professional practices: independence of mind, probity, absence of any prejudice in terms of gender, ethnicity, politics, social class and religion, attentive listening to needs, inclusion of technological progresses in order to propose appropriate responses.
- Provide high level expertise and management and develop quality control mechanisms, ensuring that the highest skills are mobilized for the best possible service.



# TEREA



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